

To our valued customers.

During these uncertain times, we would like you to know that we are diligently working to maintain our readiness in support of your business. Over the last three weeks of elevated orders we have put in place the following measure to maintain our high fill rates.

- We have elevated our label inventories to 36 weeks of booking, 39% Increase
- We are increasing our floor stock at the Lodi Distribution Center
- The Yakima, WA DC, which labels and transfers pears to Lodi, has been constrained by attendance of labeling crews and is running one line short. We have added a shift on Saturday to maintain our in-stock conditions
- We are strictly following our schedule to ensure every warehouse is replenished each week
- Forecast lifts put in place are triggering additional replenishment volume ahead of heavy pulls
- The significant increase in rail cars is being communicated daily to transportation

We have a detailed Pandemic Policy, which is now fully in place.

- Reorganizing work scheduling to allow limitations on the size of groups in meeting areas
- Reduction in team meetings and / or the use of remote calls to support these meetings
- Limitation of all business travel for now through the end of April
- Limitation of visitors especially from infected areas
- Back-up plans for continuation of key business functions

Andy Russick

VP, Sales & Mktg.

Beau St.Germain

Director, Retail Sales

Ted Kontopoulos

Sr. Director, Foodservice

Director, Customer Service