PACIFIC COAST PRODUCERS

FOODSERVICE BROKER BINDER

www.pacificcoastproducers.com

Broker Responsibilities	3-5
Key PCP Contact Personnel	6
Plant/Shipping Information	7
Forward Warehouse	8
Credit/Payment Information	9-10
Sample Request	11
Buyer's Truck Policy	12
Loading Policy	13
Enclosures	14
Pallet Charges	15
PCP Foodservice Fact Sheet	16-18
Basic Codes for Foodservice	19-22
Tomato Brand Comparison	23-25
Group Brands	26
Line Code Structure	27-30
Plant Tour Guidelines	31
PCP by Geography	32
Sourcing Timing Chart	33
Cherry Count Matrix	34
Tomato Yield Comparison	35
Corporate Item Number Reference	36

Pacific Coast Producers supports the continuing growth of our Private Label program by offering a broad line of quality products; inimitable, superior customer service; committed inventories; effective distribution; and by maintaining our customer's trust.

Quality Products

At **Pacific Coast Producers**, our customers' quality requirements are always a top priority. Planning for product dependability begins months before bookings are placed. As California's leading co-op; we are owned by over 160 family farmer growers. They, too, are stakeholders in your success. Ongoing communication between our growers and Field Department ensures careful crop management and coordination of harvest times.

Once the production season begins, our plants begin the demanding task of canning the high-quality products our customers have come to expect. We achieve these goals by utilizing the most advanced processing technologies along with rigorous supervision by out Quality Control Department. **Pacific Coast Producers** operates under the quality assurance program of the US Department of Agriculture, with USDA inspectors maintaining on-site offices at each plant and we are SQF approved.

Exceptional Customer Service

Our Customer Service Department has been and will continue to be a key component in the success of **Pacific Coast Producers**. Our employees are committed to providing our customers with superior service - handling orders capably and with individual attention.

We are able to accomplish these tasks even more effectively with our computerized Capture Imaging System. Capture provides paperless workflow, which allows us to immediately check the status of your orders. While this sophisticated system improves the ways in which we serve our customers, we maintain that people are the key element in our commitment to serve them well. Our customers and local brokers will never talk to a computer, but to a personal customer service representative who cares about your account.

Committed Private Label Inventories

Committed Private Label inventories, balanced with the booking requirements of our Private Label accounts, assure continuous inventory supplies.

Effective Distribution

Pacific Coast Producers is also sensitive to our customers needs for a highly effective distribution program. We work to provide quick order turnaround and reduction of distribution costs with such features as Electronic Data Interchange (EDI), warehouse consolidation and finished goods inventory programs. The bottom line is we will consider our job complete when orders have been delivered in the most timely and cost-efficient manner possible.

Maintaining our Customer's Trust

We have shaped our account relationships through years of doing the right things - immediate response to distinctive needs and careful planning to meet our mutual goals of quality, consistency and dependability. We know the requirements of every customer are unique and we cater to those needs with our client based programs.

Pacific Coast Producers was founded on the simple philosophy of doing one thing and doing that well - serving the needs of our customer's brand. Earning the trust of our customers is what has allowed us to count our business relationships in decades.

PACIFIC COAST PRODUCERS...the name behind the brand.

Broker's Responsibilities and Expectations

a. Quote only prices and terms that Pacific Coast Producers designates.

b. Inform PCP promptly of any customers complaints or of any order customer issues that may substantially affect our business.

c. Present marketing programs and accurately represent capabilities and products, subject to the direction of PCP personnel.

d. Consult on credit matters pertaining to customers, collect delinquent accounts and unauthorized deductions and adhere to credit limits established for customers.

e. Represent PCP as an extension of the company with the companies best interest in mind

f. Maintain a business organization adequate in every way to contact the accounts in the market as often as necessary to acquaint them with PCP's products as well as to obtain maximum sales.

g. Work diligently and use your best efforts to sell our line of products and secure business from the accounts.

h. Keep the appropriate people (customers) in the trade fully advised of changes in policy, prices, crop and market conditions, promotions, etc.

i. Provide PCP with reports as requested and/or information relating to the market conditions, including changes at the customer level and operator.

j. Obtain credit applications from potential new customer and provide information regarding the credit worthiness of customers so as to keep PCP advised of any credit problems.

k. Shall diligently assist PCP in resolving customer complaints, damage and reduce the amount of customer deductions.

Name	Title	Telephone No.	Email
Ted Kontopoulos	Sr. Director Foodservice Sales	(209)367-6256	tkontopoulos@pcoastp.com
Jeff Boles	National Sales Manager	(503)991-1176	jboles@pcoastp.com
Bill McWhinnie	National Sales Manager	(603)491-9552	bmcwhinnie@pcoastp.com
Jason Baust	National Sales Manager	(636)294-9708	jbaust@pcoastp.com
Stephen Reed	National Sales Manager	(512)791-7838	sreed@pcoastp.com
Jessica Landers	National Sales Manager	(209)367-4001	jlanders@pcoastp.com
Ceirra Roberts	Inside Sales Manager	(209)367-6237	croberts@pcoastp.com
Cody Nore	National Sales Manager	(209)367-7223	cnore@pcoastp.com
Veronica Mangrich	Sr. Administrative Assistant	(209)367-6201	vmangrich@pcoastp.com

Shipping Locations

Lodi:

Distribution Center
650 South Guild Ave.
Lodi, CA 95240

Appointments can only be scheduled online:
Website
http://appointments.pcoastp.com
For inquiries or trouble making appointments
appointments@pcoastp.com

Salem:

Oregon Cherry Growers
1525 Sunnyview Road NE
Salem, OR 97301

Appointments can only be scheduled through email:
appts@orcherry.com
Please be sure driver shows prior to 2:00pm with release number available

Production Locations

Lodi Production Facility
741 S. Stockton St.
Lodi, CA 95240
Main Office (209)334-3352

Liberty Packing
12045 S. Ingomar Grade Road
Los Banos, CA 93635
Main Office (209)826-0100

Oroville Production Facility & Distribution Center
1601 Mitchell Ave.
Oroville, CA 95965
Main Office (530)533-4311

Woodland Production Facility
1376 Lemen Ave.
Woodland, CA 95776
Main Office (530)662-8661

Salem Production Facility
1520 Woodrow Street NE
Salem, OR 97301
Main Office (503)364-8421

Locations	Contact	Phone/Fax	Emails
#475 Moran Logistics 118 East 8th St. Watsontown, PA 17777	Meagan Snyder Leslie Swartz	(570)538-5558 ext. 298 (570)538-5558 ext. 233 (570)538-5558 ext. 218	maegan.snyder@moranlogistics.com leslie.swartz@moranlogistics.com pcp@moranlogitics.com
#479 Palmer Logistics 1200 Lathrop St. Houston, TX 77020	Alejandra Castillo Lathrop Shipping and Receiving	(713)678-6780 ext. 3108 (713)678-6780 ext. 3147 (713)675-6517 - Fax	castilloa@palmerlogistics.com lathropsr@palmerlogistics.com
#483 Metro Park 6920 Executive Drive Kansas City, MO 64120	Breanna White Appointments	(816)242-6967 (816)647-4659 - Fax	bwhite@mpwus.com appointments@mpwus.com
#484 M&W Distribution 1775 Westgate Parkway Atlanta, GA 30336	Megan E. Almeyda	(404)344-8902 (404)344-6185 - Fax	malmeyda@mwlgi.com
#485 Mallory Group 4294 Swinnea Road Memphis, TN 38118	Ty Jackson Samantha Martin	(901)643-0530 (901)566-5226 - Fax	Tyj@mallorygroup.com mapcsr@mallorygroup.com
#490 TIGHE/Mansfield 390 Oakland St. Mansfield, MA 02048	Kathy Duarte	(508)339-2932 (508)339-4925 - Fax	kduarte@tighe-com.com
#492 Shippers Warehouse 1005 W. Wintergreen Rd. Hutchins, TX 75141	Rochelle Gordon	(972)290-8009 (972)271-4507 - Fax	rochelle.gordon@shipperswarehouse.com
#496 La Grou Distribution 1800 Hawthorne Lane West Chicago, IL 60185	Rachel Botello Sheila Brown	(603)876-2626 (603)846-2613 - Fax	rbotello@lagrou.com sbrown@lagrou.com
#497 Premier Distribution 17 Veronica St. Somerset, NJ 08873	Helen Gingrich	(732)247-7500 (732)247-8330 - Fax	helen@premierdistributon.net
#498 Imeson Distribution 550 Gun Club Rd. Jacksonville, FL 32218	Rebecca Bowen	(904)751-5500 (904)751-9110- Fax	bowenr@imesondc.com

Payments:

Payment should be mailed to the following address:

Pacific Coast Producers
P.O. Box 742264
Los Angeles, CA 90074-2264

or

Pacific Coast Producers
P.O. Box 281980
Atlanta, GA 30384-1980

Correspondence only should be mailed to the following address:

Pacific Coast Producers
P.O. Box 1600
Lodi, CA 95241-1600

Should there be any questions, please contact Joelle Miller at (209)367-6273 or jmiller@pcoastp.com

Payment information: ar.payments@pcoastp.com

For deduction information: deductions@pcoastp.com

PACIFIC COAST PRODUCERS

Date _____

APPLICATION FOR CREDIT

CUSTOMER INFORMATION:

Business Name:_____

Billing Address:_____

City:_____ State:_____ Zip Code:_____

Shipping Address:_____

City:_____ State:_____ Zip Code:_____

Business Phone #:_____ Business Fax #: _____

Accounts Payable Contact:_____ Accounts Payable Fax#:_____

Accounts Payable E-mail:_____ Credit Limit Requesting: _____

Federal Tax ID #:_____ D&B #_____ Date Established: _____

Ownership Type: Corporation_____ Partnership____ Limited Liability____ Proprietor____

Name and Title of Owners, Partners, or Principal Officers if a Corporation

Name:_____ Phone #:_____

Name:_____ Phone #: _____

BANK REFERENCES:

Bank:_____ Phone #:_____ Primary Account #: _____

Address:_____ City:_____ State:____ Zip Code:_____

TRADE REFERENCES:

Company Name:_____ Phone #:_____ **Email:** _____

Address:_____ City:_____ State:_____ Zip Code:_____

Company Name:_____ Phone #:_____ **Email:** _____

Address:_____ City:_____ State:_____ Zip Code:_____

Company Name:_____ Phone #:_____ **Email:** _____

Address:_____ City:_____ State:_____ Zip Code:_____

TERMS AND CONDITIONS:

Applicants hereby certify that the information contained herein is complete and accurate. This information has been furnished with the understanding that it is to be used to establish and maintain the extension of credit. Applicants authorizes Pacific Coast Producers to verify this information through credit reports, trade references whether or not provided by applicant and any additional sources in order to determine credit worthiness. The applicants agree to pay all invoices within terms set up by Pacific Coast Producers. Past due invoice may be subject to default interest rate at an annual rate of 18%. Pacific Coast Producers reserves the right to vary, reduce or cancel terms at any time without notice. As collateral securing all obligations, Applicant grants seller a continuing security interest in all Applicant's deposit accounts and all property of Applicant now or hereafter in the possession of seller (including goods purchased from seller but not delivered, whether or not paid for by Applicant), together with all Applicant's accounts, instruments, documents, general intangibles, inventory, equipment and investment property. Applicants agree the law and decisions of the State of California shall govern all transactions between parties. Applicant agrees to pay all cost of collection incurred by Pacific Coast Producers, including reasonable collection cost, attorney fees and court cost whether or not suit is filed. Any action to be enforced by this application shall venue in the County of San Joaquin, State of California. A faxed copy of this credit application will be considered the original. The undersigned individually warrants that he/she is a Controller, Officer, Owner, Partner, or Vice President duly authorized to execute this agreement on behalf of the business named above.

_____ _____ _____

Signature of Authorized Employee Title Date

_____

Printed name

Please e-mail credit application to accountsreceivable@pcoastp.com & dgoodman@pcoastp.com

Revised 9/24

Sample Requests:

Please provide 7 working days notice for sample requests. If sending to the administrative assistant directly, please copy your National Account Manager for approval.

All sample requests should include the following:

- Item code (GenMark if possible)
- Brand (or sample label)
- Product description
- Amount requested
- Contact name
- Shipping address
- Contact's phone number
- Indicate specific arrival date if any

Example:

2 cans each:
Prima Terra 1.06 Tomato Puree - 15737 (T26)
Prima Terra Prepared Pizza Sauce with Oil & Spices - 15430 (TS7N)

Ship to:
ABC Distributor
Attn: Tomato Man
1234 Tomato Ave
Lodi, CA 95240
209-367-8800

Pursuant to California Commercial Code 2509 (1A)

BUYER'S TRUCK POLICY

Subject: "Buyer's Truck" pick ups or Buyer/Agent selected carrier pick up

To: Our Customers, Brokers, Buying Groups and Agents;

Any shipment for which the Buyer's agent (Broker, Buying Group Representative, Distributor Representative, etc.) selects or arranges transportation will be defined as a "Buyer's Truck." The mode of transportation selected may be a third party carrier, the customer's own truck, or common or contrast carrier. **Regardless, in the eyes of the shipper, Pacific Coast Producers, the customer has assumed the responsibility for the safe transport of the merchandise.**

Therefore, the customer or representing agent must recover damages and/or shortages directly from the "Buyer's Truck" as defined in the first paragraph. Pacific Coast Producers is not responsible for freight claims via "Buyer's Truck" shipment and will not recognize any off-invoice deductions for claims. **The carrier that was chosen, then, should be the party liable for fuel surcharges, shortages and damages, not Pacific Coast Producers.**

In addition, please bear in mind that during the winter months the merchandise purchased from Pacific Coast Producers is sold FOB our plant. If freezing occurs, we cannot be held responsible.

Thank you.

Traffic Department and Accounting
Pacific Coast Producers

Phone Inquiries: (209) 367-8800

Loading Policy - Detention:

To: Our Customers and Representatives

From: Pacific Coast Producers

Subject: Loading Policy - Detention

Pacific Coast Producers will not be responsible for any detention charges under two hours.

If a carrier reports in at his scheduled loading appointment or within 15 minutes of his scheduled loading appointment, Pacific Coast producers will not be responsible for any detention charges over two hours.

If a carrier misses their scheduled appointment, the carrier will be placed on a “stand-by” and will be loaded when time permits. Pacific Coast Producers will not be responsible for any detention time/ charges for carriers that are on “stand-by”.

Enclosures:

Date: 6/1/2023

To: Our Customers and Representatives

From: Pacific Coast Producers

Subject: Enclosure Charges

Please be aware that any product sent into any of our facilities for enclosures will automatically be charged $1.25 per case.

If any question or concerns, please reach out to your National Sales Manager.

Subject: FY25 Pallet Pricing

Pallet Charges:

- Hardwood Pallets - $15.00
- International Heat-Treated Pallets - $25.00
- Block pallets - $15.00
- Production - $25.00

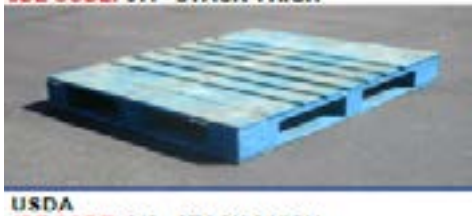
HARDWOOD (HEAT TREATED #1)
JDE CODE: 019 - STACK 3 HIGH

HEAT TREATED BLOCK
JDE CODE: 031 - STACK 4 HIGH

YELLOW BLOCK
JDE CODE: 046 - STACK 4 HIGH

SLIPSHEET ON ORANGE
JDE CODE: 013 - STACK 4 HIGH

CHEP
JDE CODE: 011 - STACK 4 HIGH



USDA
JDE CODE: 042 - STACK 3 HIGH

HARDWOOD (NEW #1)
JDE CODE: 010 - STACK 3 HIGH

HARDWOOD (RECONDITIONED #1)
JDE CODE: 010 - STACK 3 HIGH

PRODUCTION
JDE CODE: 032 - STACK 4 HIGH

4-WAY BLOCK (NOT HEAT TREATED)
JDE CODE: 033 - STACK 4 HIGH

PLASTIC CHEP
JDE CODE: 01A - STACK 4 HIGH

PECO
JDE CODE: 040 - STACK 4 HIGH

PACIFIC COAST PRODUCERS

Pacific Coast Producers Fact Sheet

CATEGORY	CASE PACK	SIZE	OZ.	ITEM	NET WT#	CASE WT#	CASE CUBE	LENGTH INCH	WIDTH INCH	HEIGHT INCH	FULL PALLET		
											TIE	HIGH	CS/PLT
APRICOTS	12	46	46.00	Fcy Apricot Nectar	34.50	45.0	0.9329	17.1875	12.9375	7.2500	8	7	56
	6	10	106.00	Cho Apricot Halves - Extra LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Apricot Halves - Pear Juice	39.38	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Apricot Diced - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
FRUIT COCKTAIL	6	10	104.00	Cho Fruit Cocktail - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	108.00	Cho Fruit Cocktail - Heavy Syrup	40.50	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Cho Fruit Cocktail - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Fruit Cocktail - Pear Juice	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Fruit Cocktail - Water	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
FRUIT for SALAD	6	10	108.00	Cho Fruit for Salad - Heavy Syrup	40.50	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Fruit for Salad - Pear Juice	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
FRUIT MIX	6	10	104.00	Cho Chunky Mix Fruit - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Cho Chunky Mix Fruit - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Chunky Mix Fruit - Pear Juice	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
PEACHES, YELLOW CLING	6	10	104.00	Cho Peach Halves - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Cho Peach Halves - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Peach Halves - Pear Juice	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Peach Slices - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	108.00	Cho Peach Slices - Heavy Syrup	40.50	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Cho Peach Slices - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Peach Slices - Pear Juice	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Peaches Diced - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Cho Peaches Diced - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Peaches Diced - Pear Juice	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Irreg Peach Slices - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Irreg Peach Slices - LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Std Peach Slices - Extra LS	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Std Peach Slices - Extra LS	39.00	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
PEARS, BARTLETT	6	10	105.00	Cho Pear Halves - Pear Juice	39.38	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Pear Halves - Extra LS	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	108.00	Cho Pear Slices - Heavy Syrup	40.50	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Pear Diced - Extra LS	39.38	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cho Pear Diced - Pear Juice	39.00	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Cho Pear Slices - Pear Juice	39.38	45.5	0.9666	18.8750	12.4200	7.1250	8	7	56
APPLE PRODUCTS	6	10	108.00	Fcy Applesauce, Sweetened	40.50	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Fcy Applesauce, Unsweetened	39.75	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Fcy Applesauce in Juice	39.75	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	108.00	Diced Apples Heavy Syrup	40.50	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Diced Apples in Water	39.00	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Diced Apples in Juice	39.75	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Sliced Apples in Water	39.00	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56

PACIFIC COAST PRODUCERS

Pacific Coast Producers Fact Sheet

CATEGORY	CASE PACK	SIZE	OZ.	ITEM	NET WT#	CASE WT#	CASE CUBE	LENGTH INCH	WIDTH INCH	HEIGHT INCH	FULL PALLET		
											TIE	HIGH	CS/PLT
TOMATOES	12	46	46.00	Vegetable Juice Cocktail	34.50	43.0	0.9329	17.1875	12.9375	7.2500	8	7	56
	12	46	46.00	Tomato Juice, Fresh Pack	34.50	43.0	0.9329	17.1875	12.9375	7.2500	8	7	56
	6	10	102.00	Choice W/P Tomatoes in juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Standard W/P Tomato in juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Ramdom Cut Tomatoes in puree	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Concentrated Crushed Tomatoes	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Ground Tomatoes in Puree	39.00	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Salsa Starter Chopped Tomatoes in puree	39.00	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Stewed Tomatoes	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Cho Diced Tomatoes in juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Fire Roasted Diced Tomatoes in juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Fire Roasted Salsa	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Petite Diced Tomatoes in juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Petite Diced Tomatoes in puree	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Tomato Sauce	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	111.00	Tomato Paste 24%	41.63	47.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	107.00	Tomato Puree 1.07	40.13	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Tomato Puree 1.06	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Tomato Puree 1.045	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	115.00	Fancy Tomato Ketchup 33%	43.13	49.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	113.00	Ex-Std Tomato Ketchup 29%	42.38	48.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	111.00	Std Tomato Ketchup 25%	41.63	48.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	112.00	Ex-Thick Hamburger Ketchup	42.00	48.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Pizza Sauce with dry basil	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Pizza Sauce with Fresh basil	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Fully Prep. Chunky Crshd Pizza Sce	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	107.00	Fully Pep. Pizza Sauce w/cheese	40.13	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Fully Prep. Pizza Sce w/oil & spices	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Italian Pasta Sauce w/carrot puree	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	All Purpose Marinara Sauce	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	105.00	Marinara/Pasta Sauce	39.38	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Smoth Spaghetti Sauce	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	115.00	Seafood Cocktail Sauce	43.13	49.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	115.00	Chili Sauce	43.13	49.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Cook's Special Diced Tomatoes	39.00	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Multi-Use Tri-Color Tomatoes	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	12	2.5	28.00	Crushed Tomatoes in puree	21.00	25.0	0.5679	16.1875	12.1250	5.0000	10	10	100
	12	2.5	28.00	Diced Tomatoes in Juice	21.00	26.0	0.5680	16.1876	12.1251	5.0001	10	10	100
	12	2.5	28.00	Premium Pasta Sauce	21.00	25.0	0.5679	16.1875	12.1250	5.0000	10	10	100
ORGANIC TOMATOES	6	10	102.00	Diced Tomatoes in Juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Whole Peeled Tomatoes in Juice	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Ground Peeled Tomatoes in Puree	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Ground Unpeeled Peeled Tomatoes in Puree	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	102.00	Ex-Heavy Conc. Crushed Tomatoes	38.25	44.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	107.00	Tomato Puree, 1.07	40.13	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	106.00	Tomato Puree, 1.06	39.75	45.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	104.00	Tomato Sauce	39.00	46.0	0.9666	18.8750	12.4200	7.1250	8	7	56
	6	10	111.00	Tomato Paste	41.63	47.0	0.9666	18.8750	12.4200	7.1250	8	7	56

PACIFIC COAST PRODUCERS

Pacific Coast Producers Fact Sheet

CATEGORY	CASE PACK	SIZE	OZ.	ITEM	NET WT#	CASE WT#	CASE CUBE	LENGTH INCH	WIDTH INCH	HEIGHT INCH	FULL PALLET		
											TIE	HIGH	CS/PLT
POUCH TOMATOES	6	10 Pouch	102.00	Std Tomatoes in Juice	38.25	40.00	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	105.00	Ground Peeled Tomatoes in Puree	39.38	41.25	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	102.00	Ex-Std Diced Tomatoes in Juice	38.25	40.00	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	103.00	Fire Roasted Diced Tomatoes in juice	38.63	40.00	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	102.00	Petite Diced Tomatoes in Juice	38.25	40.00	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	102.00	Random Cut Tomatoes in Puree	38.25	40.00	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	106.00	Ex-Heavy Conc. Crushed Tomatoes	39.75	41.50	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	107.00	Fully Prep. Pizza Sce w/oil & spices	40.13	43.50	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	102.00	Salsa Base Tomatoes in Juice	38.25	41.50	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	106.00	Tomato Sauce	39.75	41.50	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	106.00	Tomato Puree 1.06	39.75	41.50	0.8950	15.1875	12.4375	8.1875	9	7	63
	6	10 Pouch	112.00	Tomato Paste	42.00	43.75	0.8950	15.1875	12.4375	8.1875	9	7	63
FRUIT & SALSA BOWLS	48	4.0 oz	4.00	Mixed Fruit - Light Syrup	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
	48	4.0 oz	4.00	Diced Peaches - Light Syrup	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
	48	4.0 oz	4.00	Diced Peaches in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
	48	4.0 oz	4.00	Diced Pears in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
	48	4.0 oz	4.00	Mixed Fruit in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
	24	4.0 oz	4.00	Diced Peaches in Juice	6.00	7.5	0.2914	13.2500	9.5000	4.0000	15	12	180
	24	4.0 oz	4.00	Diced Pears in Juice	6.00	7.5	0.2914	13.2500	9.5000	4.0000	15	12	180
	24	4.0 oz	4.00	Mixed Fruit in Juice	6.00	7.5	0.2914	13.2500	9.5000	4.0000	15	12	180
	48	4.0 oz	4.00	Pineapple Tidbits in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	10	9	90
	48	4.0 oz	4.00	Tropical Fruit in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	10	9	90
	48	4.0 oz	4.00	Mandarin Oranges in Juice	12.00	14.5	0.5015	19.1250	12.5000	3.6250	10	9	90
	48	4.0 oz	4.00	Fire Roasted Salsa	12.00	14.5	0.5015	19.1250	12.5000	3.6250	7	13	91
MARINARA SAUCE CUPS	72	2.5 oz	2.50	Marinara Sauce Cups	11.25	13.0	0.4676	17.6875	10.7500	4.2500	9	11	99
MARASCHINO CHERRIES	4	1 Gal Glass	148.00	Maraschino Cherries w/Stems & Plain	37.00	51.0	0.969	12.6250	12.6250	10.5000	12	3	36
	6	1/2 Gal Glass	72.00	Maraschino Cherries w/Stems, Plain & Halves	27.00	39.0	0.820	17.3750	11.7500	6.9375	9	6	54
	4	1 Gal Poly	148.00	Maraschino Cherries w/Stems, Plain & Halves	37.00	43.0	1.045	12.8465	12.8465	10.9430	12	4	48
	6	1/2 Gal Poly	72.00	Maraschino Cherries w/Stems, Plain & Halves	27.00	34.0	0.869	17.222	11.7215	7.443	9	6	54
	6	1/2 Gal Poly	72.00	Maraschino Cherries, Crushed	27.00	34.0	0.869	17.222	11.7215	7.443	9	6	54
	4	128 oz Poly	128.00	Maraschino Cherries w/Stems & Halves	32.00	38.0	0.947	12.159	12.1590	11.068	12	4	48
	4	128 oz Poly	128.00	Maraschino Cherries, Large w/Stems	32.00	38.0	0.947	12.159	12.1590	11.068	12	4	48
	4	#10 Poly	120.00	Maraschino Cherries with Stems	30.00	35.0	0.796	11.875	11.8750	9.750	12	4	48
	4	1 Gal Poly	148.00	Maraschino Cherries w/Stems, Plain & Halves	37.00	43.0	1.045	12.847	12.8465	10.943	12	4	48
	6	1/2 Gal Poly	72.00	Maraschino Cherries w/Stems & Plain	27.00	34.0	0.869	17.222	11.7215	7.443	9	6	54
	1	Pail Poly	480.00	Glace Cherries, Red Whole	30.00	33.0	0.753	9.938	9.9375	13.170	20	3	60
	1	Pail Poly	480.00	Glace Cherries, Green Whole	30.00	33.0	0.753	9.938	9.9375	13.170	20	3	60
	2	1/2 Gal Poly	72.00	Maraschino Cherries Nature's w/Stems	9.00	10.6	0.494	12.625	6.4375	10.500	27	6	162
	6	1/2 Gal Poly	72.00	Bordeaux Maraschino Cherries w/Stems	27.00	34.0	0.869	17.222	11.7215	7.443	9	6	54
	2	1/2 Gal Poly	72.00	Bordeaux Maraschino Cherries w/Stems	9.00	10.6	0.494	12.625	6.4375	10.500	27	6	162
MARASCHINO CHERRIES POUCHES	2	2.5 lb Pouch	40	Dried Sweet Cherries, Whole	5.00	5.5	0.232	12.130	8.2500	4.000	15	14	210
	2	2.5 lb Pouch	40	Dried Sweet Cherries, Diced	5.00	5.5	0.232	12.130	8.2500	4.000	15	14	210
	2	2.5 lb Pouch	40	Dried Small Wild Blueberries	5.00	5.5	0.232	12.130	8.2500	4.000	15	14	210
	2	2.5 lb Pouch	40	Dried Cultivated Blueberries	5.00	5.5	0.232	12.130	8.2500	4.000	15	14	210

Codes for Foodservice Fruit:

AC = Applesauce	1 = Heavy Syrup 5 = Water Pack J = Juice Pack L = Sucrose
RN = Apricot Nectar R = Unpeeled Apricots RP = Peeled Apricots	2 = Heavy Syrup 4 = Light Syrup L = Extra Light Syrup J = Juice Pack
FA = Fruits for Salad FC = Fruit Cocktail FM = Fruit Mix	2 = Heavy Syrup 4 = Light Syrup 5 = Water Pack 7= with Splenda L = Extra Light Syrup J = Juice Pack
N = Whole Mandarins NK = Broken Mandarins	4 = Light Syrup
H = Peach Halves HD = Diced Peaches HS = Sliced Peaches	2 = Heavy Syrup 4 = Light Syrup 5 = Water Pack 7= with Splenda L = Extra Light Syrup J = Juice Pack
P = Pear Halves PD = Diced Pears PS = Sliced Pears	2 = Heavy Syrup 4 = Light Syrup 5 = Water Pack L = Extra Light Syrup J = Juice Pack
CC = Pineapple Crushed CH = Pineapple Chucks CS = Pineapple Sliced CT = Pineapples Tidbits	2 = Heavy Syrup 4 = Light Syrup J = Juice Pack

Codes for Foodservice Plastics:

CT = Pineapple Tidbits DH = Diced Peaches DP = Diced Pears MF = Mixed Fruit NJ = Mandarin Oranges TF = Tropical Fruits	J = Juice Pack 4 = Light Syrup

THARA = All Purpose Marinara Sce w/Dcd

Codes for Foodservice Tomatoes:

DICED TOMATOES:
1 = Medium Diced (3/4" x 3/4" x 5/8")
2 = Large Diced (1" x 1" 1")
3 = Medium Diced (3/4" x 3/4" x 3/4")
4 = Petite Diced (3/8" x 3/8" x 3/8")
5 = No Salt Added (3/4" x 3/4" x 5/8")
7 = Salsa Style Diced (3/8" x 3/8" x 3/8")
8 = Custom Large Diced, Heavy Drain (1" x 1" 1")
9 = Cook's Sauce Style with Diced Tomatoes (1" x 1" 1")

FORMULATED PIZZA SAUCES:
M = with Cheese
N = No Cheese, with Oil & Spices
H = High Spice

CONCENTRATED CRUSHED & PIZZA SAUCE W/ BASIL:
1 = Heavy
2 = Extra Heavy
3 = Super Heavy
5 = Super Extra Heavy

KETCHUPS:
43 = Fancy 33%
44 = Extra Standard 29%
45 = Extra Think Hamburger
46 = Standard 25%

PUREES:
25 = 1.045
26 = 1.06
27 = 1.07

GENERAL:
14 = Choice
16 = Standard
5 = No Salt
B = with Basil
F = Fire Roasted
H = Heavy Juice
J = in Juice
P = in Puree
S = Salt Added
UH = Unpeeled

MARINARA/PASTA SAUCES:
THAA = All Purpose Marinara Sce w/Dcd
THAF = Prepared Marinara Sauce (Smart & Final)
THAS = Supreme Spaghetti Sauce
THMG = USFS CA Marinara Sauce
THMH = USFS Smooth Spaghetti Sauce
THMI = USFS Pasta Sauce Classico
THMK = USFS Chunky Marinara Sauce
THMM = Marinara Pasta Sauce with Ground Tomatoes
THMN = USFS CA Italian Formula Spaghetti Sauce
THPC = Spaghetti Sauce with Cheese Pstr
THPI = Premium Italian Pasta Sauce
THSR = Smooth Spaghetti Sauce (plain)
THSU = Low Sodium Smooth Spaghetti Sauce

T = ROUND TOMATOES:
T0 = Stewed
T1 = Whole Peeled
T2 = Tomato Purees
T3 = Tomato Sauce
T4 = Ketchups
TC = Concentrated Crushed
TD = Diced Tomatoes
TG = Ground in Puree
TH = Marinara or Pasta Sauce
TK1 = Seafood Cocktail Sauce
TLH = Chili Sauce
TP1 = Tomato Paste
TR = Chopped
TS = Pizza Sauce with Basil
TS7 = Formulated Pizza Sauce
TSZMA = Flotta Pizza Sauce
TT = Random Chopped/Strips
TW = Salsa
TX = Finely Chopped
T7/T8/T9 = Tomato Juice
TVJ = Vegetable Juice Cocktail

K = PLUM/PEAR TOMATOES:
K1 = Whole Peeled, Pear
K2 = Purees
K3 = Tomato Sauce
KC = Concentrated Crushed
KD = Diced Tomatoes
KG = Ground in Puree
KP = Pasta
KR = Chopped
KS = Pizza Sauce with Basil
KS7 = Formulated Pizza Sauce
KT = Random Chopped /Strips

Item Codes – Maraschino Cherries

Example: 6-HGO-DMB4BC-LABEL

Item Number Key			
Units per Case	Unit Size	Item Code	Label / Brand

Unit Size Descriptions				
Poly	Glass	PET	Pouch	Pail
HGO = Half gallon	9G = 10 ounce	HGE = 64 ounce	4P = 4 ounce	PL4 = 4 gallon
10LBO = #10	14G = 13.5 ounce	120E = #10		PL5 = 5 gallon
128O = 128 ounce	26G = 26 ounce	1GE = 136 ounce		PL20 = 20 gallon
1GO = 1 gallon	HGG = Half gallon			
	1GG = 1 gallon			

Item Codes – Maraschino Cherries

With Stems

Fruit Type	Product Class	Style / Size	Fruit Color	Sweetener	Brix
D = Cherries	M = Maraschino	A = Stem on / Medium	4 = Red #40	B = Corn Syrup Blend	C = 33 - 37
		B = Stem on / Large	R = Red Natural	G = Sugar	D = 38 - 42
		C = Stem on / Jumbo	M = Amarena	T = Non-GMO Sugar	
		D = Stem on / Colossal	X = Bordeaux		

Without Stems

Fruit Type	Product Class	Style / Size	Fruit Color	Sweetener	Brix
D = Cherries	M = Maraschino	F = Plain / Medium	4 = Red #40	B = Corn Syrup Blend	C = 33 – 37
		G = Plain / Large	R = Red Natural	G = Sugar	D = 38 – 42
		H = Plain / Jumbo	X = Bordeaux	T = Non-GMO Sugar	J = 67 – 69
		I = Plain / Colossal			
		M = Halves			

PACIFIC COAST PRODUCERS

Tomato Brand Comparison

PACIFIC COAST PRODUCERS	PCP can code	STANISLAUS	ESCALON	HEINZ	US Foods	NEIL JONES COMPANY	RED GOLD	SYSCO	HUNTS	PFG/ROMA	Preparation Type	Segment/Operators & Application
PRIMA TERRA, 15725 GANGI SUPREME, 11696 Pear Tomatoes in Juice w/Fresh Basil "San Marzano Style"	KI4JB K14H (no basil)	ALTA CUCINA Whole Peeled Pear Tomatoes w/Basil	BONTA Pear Tomatoes in Juice w/Basil	BELL'ORTO Pear Tomatoes in Juice w/Basil	ROSELI Whole Pear Tomatoes w/Basil	MISSION'S BEST Whole Pear Tomatoes w/Basil		ARREZZIO Whole Pear Tomatoes w/Basil	ANGELA MIA Whole Pear Tomatoes w/Basil	PIANCONE Whole Pear Tomatoes w/Basil	Scratch	Italian Restaurants, Pizzerias, Family Restaurants
PRIMA TERRA, 15728 Random Cut Tomatoes in Puree	TT4P and/or KT4P	74/40 Tomato Filets in Puree	BONTA Peeled Tomato Strips in Juice	BELL'ORTO Peeled Tomato Strips in Juice	ROSELI Chopped Tomatoes	SAN BENITO Kitchen Style Chopped Tomatoes	RED PACK/ RED GOLD TERESA "Ready Cut" Chopped Tomatoes	ARREZZIO 75+ Tomato Strips w/ Puree	ANGELA MIA Chopped Tomatoes w/ Puree	ROMA Pear Tomato in Puree	Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
PRIMA TERRA, 15740 TUTTO PER UNO, 12336 Coarse Ground Peeled in Heavy Puree	TGP and/or KGP	TOMATO MAGIC Ground Peeled in Puree	BONTA Peeled Ground in Puree	BELL'ORTO Ground Peeled in Light Puree	ROSELI Ground Peeled In Puree	SAN BENITO "Perfecto" Grounded Peeled in Puree	RED PACK/ RED GOLD TERESA Grounded Peeled in Puree	ARREZZIO Ground Peeled Pear in Puree	ANGELA MIA "Prima Choice" Grounded Peeled in Puree	ROMA Ground Peeled in Puree	Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
PRIMA TERRA, 15731 Coarse Ground Unpeeled in Heavy Puree	TGUH and/or KGUH	40370 Ground Unpeeled in Puree	6 IN 1 Ground Unpeeled in Puree	BELL'ORTO Crushed Tomatoes in Puree	ROSELI Ground Unpeeled	SAN BENITO Cuore Di Sole Ground Unpeeled in Puree	RED PACK/ RED GOLD TERESA All-In-One Ground Unpeeled in Puree	ARREZZIO Ground Unpeeled Pear in Puree	ANGELA MIA Crushed in Puree	ASSOLUTI Ground Unpeeled in Puree	Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
PRIMA TERRA, 15719 GANGI SUPREME, 32366 Super Extra Heavy Pizza Sauce w/ Basil	TS5 and/or KS5	SAPORITO Super Heavy Pizza Sauce	BONTA Pizza Sauce w/ Basil			DICIOTTO Pizza Sauce w/Basil		ARREZZIO Super Extra Heavy Pizza Sauce w Basil			Scratch	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA, 15743 GANGI SUPREME, 33206 Prepared Pizza Sauce with Cheese	TS7M /KS7M					SAN BENITO Prep. Pizza Sauce w/ cheese		ARREZZIO Prep. Pizza Sauce w/ cheese		ULTIMO SUPREME Prep. Pizza Sauce w/ cheese	Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA, 15430 Prepared Pizza Sauce w/Oil & Spice	TS7N		CHRISTINA PINOCCHIO BELLA ROSA Fully Prepared Pizza Sauce	BELL ' ORTO Prepared Pizza Sauce	ROSELI Fully Prepared Pizza Sauce	SAN BENITO Prepared Pizza Sauce	RED PACK/ TUTTOROSSO Prepared Pizza Sauce	ARREZZIO Prepared Pizza Sauce	ANGELA MIA Prepared Pizza Sauce	ULTIMO SUPREME Fully Prepared Pizza Sauce w/Oil & Spices	Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA, 16017 Fully Prepared NY Style Pizza Sauce	TS7KP	PIZZAIOLO Fully Prepared Pizza Sauce									Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA, 15727 GANGI SUPREME, 33516 Super Heavy Concentrated Crushed Tomatoes	TC3		BELLA ROSA Concentrated Crushed Tomatoes		ROSELI Concentrated Crushed Tomatoes	SAN BENITO Concentrated Crushed Tomatoes		ARREZZIO Concentrated Crushed		ROMA Super Heavy Conc. Crushed Tomatoes	Speed Scratch	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
HARVEST RED 1.06 15703 PRIMA TERRA 1.05 - 16022 1.06 - 15737 1.07 - 15734 GANGI SUPREME 1.06 - 33208 1.07 - 32207	T27 and/or K27 T26 and/or K26 T25	FULL RED Super Heavy Puree Extra Heavy Puree	BELLA ROSA BONTA EMMA BELLA 1.07 Tomato Puree 1.08 Tomato Puree	BELL'ORTO 1.07 Tomato Puree 1.06 Tomato Puree	ROSELI 1.07 Tomato Puree 1.06 Tomato Puree	SAN BENITO 1.07 Tomato Puree 1.06 Tomato Puree	RED PACK/ RED GOLD TERESA 1.06 Tomato Puree	IMPERIAL 1.06 Tomato Puree 1.05 Tomato Puree	HUNTS Tomato Puree	ROMA 1.07 Tomato Puree 1.06 Tomato Puree	Speed Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
PRIMA TERRA, 15729, 16027 HARVEST RED, 15698 Marinara/Pasta Sauce	No exact match on these items Various can codes available to show customers: THAA, THMM, THARA, THAS	FULL RED Marinara Sauce	EMMA BELLA Marinara Sauce CRISTOFORO Spagetti Sauce	BELL'ORTO Marinara Sauce	ROSELI Marinara Sauce	SAN BENITO Italian Style Sauce	RED PACK/ RED GOLD TERESA Marinara Sauce	ARREZZIO All purpose Marinara Sauce SUPREME Spaghetti Sauce	ANGELA MIA Marinara Sauce	ROMA Marinara/Pasta Sauce	Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools, Health Care
PRIMA TERRA, 15736 MISSION PRIDE, 15616 Tomato Paste	TP1	FULL RED Tomato Paste	BONTA Tomato Paste	BELL'ORTO Tomato Paste	ROSELI Tomato Paste	SAN BENITO Tomato Paste	RED PACK Tomato Paste	IMPERIAL Tomato Paste	HUNTS Tomato Paste	ROMA Tomato Paste	Speed Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care, any restaurant using

PACIFIC COAST PRODUCERS

Tomato Brand Comparison

PACIFIC COAST PRODUCERS	PCP can code	STANISLAUS	ESCALON	HEINZ	US Foods	NEIL JONES COMPANY	RED GOLD	SYSCO	HUNTS	PFG/ROMA	Preparation Type	Segment/Operators & Application
PRIMA TERRA, 15596 HARVEST RED, 15697 MISSION PRIDE, 15600 Diced Tomatoes in Juice	TD2J	FULL RED Diced Tomatoes in Juice	BONTA Diced Tomatoes in Juice El Verno Sabrosa	BELL 'ORTO Diced Tomatoes in Juice	ROSELI Diced Tomatoes in Juice	MISSION'S BEST Diced Tomatoes in Juice	RED PACK Diced Tomatoes in Juice	CLASSIC IMPERIAL Diced Tomatoes in Juice	HUNTS Diced Tomatoes in Juice	ASSOLUTI Diced Tomatoes in Juice	Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
MISSION PRIDE, 15603 PRIMA TERRA, 15400 GRANADA, 11056 GANGI SUPREME, 11086 Whole Peeled Tomatoes in Juice	T16J / T14J		Heinz	Heinz	HARVEST VALUE Whole Peeled Tomatoes in Juice	San Benito, Mission's Best, Old California	Red Pack, Red Gold, Migliore	RELIANCE IMPERIAL Whole Peeled Tomatoes in Juice	Angela Mia, Hunts	CONTIGO ASSOLUTI Whole Peeled Tomatoes in Juice	Scratch	Mexican/Latino restaurants, schools, health care, Business & Industry, cafeterias, family restaurants, universities
MISSION PRIDE, 15649 PRIMA TERRA, 16026 SUMMER IS INSIDE, 15920 Salsa Style Diced Tomtoes in Juice	TD7J		El Verno Sabrosa Bella Rossa	BELL 'ORTO Petite Diced Tomatoes in Juice	DEL PASADO ROSELI Petite Diced Tomatoes in Juice	San Benito, Old California	Red Pack Red Gold	CASA SOLANA Salsa Style Diced Tomtoes in Juice	Angela Mia	CONTIGO ROMA Petite Diced Tomatoes in Juice	Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
MISSION PRIDE, 15666 Petite Diced Salsa Style Tomatoes in Puree	TD4P	Beinvenidos	El Verno Sabrosa		DEL PASADO Salsa Style Diced Tomatoes in Puree	San Benito	Red Pack, Red Gold, Migliore	ARREZZIO Petite Diced Salsa Style Tomatoes in Puree			Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
MISSION PRIDE, 15628 PRIMA TERRA, 16028 Salsa Lista Ready Tomato Base	TXFP	Beinvenidos	El Verano Sabroso		DEL PASADO Salsa Style Diced Tomatoes in Puree	Old California Salsa Ready Tomatoes	Red Gold	CASA SOLANA Salsa Lista Ready Tomato Base			Scratch	Italian Restaurants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
MISSION PRIDE, 15614 PRIMA TERRA, 15418 GANGI SUPREME, 33560 Fancy Stewed Tomatoes in Juice	T0J				MONARCH Fancy Sliced Stewed Tomatoes		Red Pack Red Gold	IMPERIAL Fancy Stewed Tomatoes	Hunts		Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
MISSION PRIDE, 15605 PRIMA TERRA, 15741 GANGI SUPREME, 36607 Facny Tomato Sauce	T3	Full Red Chunky Tomato Sauce	Bella Rosa	BELL'ORTO, Heinz	HARVEST VALUE Fancy Tomato Sauce		Red Pack Red Gold	CLASSIC Fancy Tomato Sauce	Hunts	ROMA Fancy Tomato Sauce	Speed Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
HARVEST RED, 15704 Heavy Pizza Sauce with Basil	TS1		Bella Rosa	BELL'ORTO, Heinz			Red Pack Red Gold	IMPERIAL Heavy Pizza Sauce with Basil	Hunts		Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
HARVEST RED, 17010 Fire Roasted Salsa	TWMJF				DEL PASADO Fire Roasted Ready to Use Salsa			CASA SOLANA Fire Roasted Tomato Salsa		CONTIGO Fire Roasted Salsa	Ready to Use	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
PRIMA TERRA, 15401 Pear Tomatoes in Juice	K14J				ROSELI Pear Tomatoes in Juice			ARREZZIO Pear Tomatoes with Heavy Juice			Scratch	Italian Restaurants, Pizzerias, Family Restaurants
PRIMA TERRA, 15493 Diced tomatoes in Puree	TD2P							IMPERIAL DICED TOMATOES IN PUREE			Speed Scratch	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care
HARVEST RED, 13010 Fire Roasted Tomatoes in Juice	TD3JF							CASA SOLANA FIRE ROASTED DCD TOMS IN JCE			Ready to Use	Schools, Universities, family restaurants, Mexican/Latino restaurants, cafeterias, business & industries, health care

PACIFIC COAST PRODUCERS

Tomato Brand Comparison

PACIFIC COAST PRODUCERS	PCP can code	STANISLAUS	ESCALON	HEINZ	US Foods	NEIL JONES COMPANY	RED GOLD	SYSCO	HUNTS	PFG/ROMA	Preparation Type	Segment/Operators & Application
PRIMA TERRA, 15769 HVY DRN DICED TOMATOES IN JCE	TD8J				ROSELI			IMPERIAL DICED TOMATOES IN JUICE			Scratch	Italian Restaurants, Pizzerias, Family Restaurants
PRIMA TERRA, 15746 HIGH SPICE PIZZA SAUCE	TS7H							ARREZZIO CA PIZZA SCE HI SPICE W/CHEESE		Ultimo Supreme	Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA , 15534, 15401 Pear Tomatoes in Juice	Valloroso match is K14BC Pear Tomato in juice w/calcium & basil All others K14J	VALOROSO Pear Tomatoes in Light Puree/ Calcium & Basil	BONTA Bella Rosa Pear Tomatoes in Juice	BELL 'ORTO Pear Tomatoes in Juice	ROSELI Pear Tomatoes in Juice	SAN BENITO Pear Tomatoes in Juice	IL MIGLIORE Standard Pear Tomatoes In Juice		ANGELA MIA Pear Tomatoes in Juice		Scratch	Italian Rastuarants, Pizzerias, Family Restaurants
PRIMA TERRA, 15988 Chopped Tomatoes w/Puree & Basil	KT4PB	SAPORITO Filetto di Pomodoro Peeled Filets w/Basil				SAN BENITO Chopped Tomatoes w/puree & basil					Scratch	Italian Rastuarants, Pizzerias, Family Restaurants, Mexican/Latino Restaurants
PRIMA TERRA, 15742 GANGI SUPREME, 33556 Super Heavy Pizza Sauce w/Basil	TS3 and/or KS3		BELLA ROSA Pizza Sauce w/Basil	BELL'ORTO Pizza Sauce w/Basil	ROSELI Pizza Sauce w/Basil	SAN BENITO Super Heavy Pizza Sauce w/basil	RED PACK/ RED GOLD, TERESA Pizza Sauce w/Basil			ASSOLUTI Super Heavy Pizza Sauce w/Basil	Scratch	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
FLOTTA, 00134 Extra Heavy Pizza Sauce w/Basil	TSZMA	FULL RED Pizza Sauce w/Basil			ROSELI Pizza Sauce w/ Basil	SAN BENITO Ex-Heavy Pizza Sauce W/ Basil					Scratch	Pizzerias,schools, family restaurants
	TC5 and/or KC5	SAPORITO Super Heavy Crushed Tomatoes			Roseli	DICIOTTO Concentrated Crushed Tomatoes						Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
TOMATO DELIGHT, 33536 PRIMA TERRA, 15489 Extra Heavy Concentrated Crushed Tomatoes	TC2	FULL RED Conc. Crushed Tomatoes		BELL 'ORTO Conc. Crushed Tomatoes			RED PACK/ RED GOLD TERESA Heavy Conc Crushed Extra Heavy		ANGELA MIA Conc. Crushed Tomatoes			Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools
PRIMA TERRA, 15358 California Pasta Sauce w/ Carrot Puree	THPI	AL DENTE Pasta Sauce	TUSCANO Pasta Sauce	BELL 'ORTO Pasta Sauce		PIATA DORO Pasta Sauce	TUTTOROSSO Pasta Sauce		ANGELA MIA Bella Romana Sauce	ROMA California Pasta Sauce	Ready to Use	Pizzerias, Sports Venues (pizza sauce), Universities, Business & Industry (cafeterias), schools, Health Care

*PDF Printable copy

Pacific Coast Producers is an approved packer for the following corporate and group brands:

Sysco:
Imperial
Classic
Reliance
Arrezzio
Casa Solana
Supreme

Golbon:
Golbon Gold
Golbon Silver
Pomodoro Di Oro

Bellisimo:
Bellisimo

BEK:
Keith Homestyle
Keith Valley
Ellington Farms
Bellacibo

U.S. Foodservice:
Monarch
Roseli
Del Pasado
Harvest Value
Thirster

Frosty Acres:
Restaurant's Pride

UniPro:
Cortona
Avanti Supreme
Sunsource Merit
Sunsource Essential
Tapia
Zannoni

IMA:
Bountiful Harvest
Vista Verde
Villa Frizzoni
Rejuv
Katy's Kitchen

PFS:
Piancone
Roma
Contigo
Assoluti
Ultimo Supreme
Ultimo
West Creek
Silver Source

GFS:
Gordon Choice
Tavolini

PCP Brands:
Orchard Natural
Mission Pride
Royal Willamette
Willamette Valley
Royal Harvest
TRC
Prima Terra
Gangi Supreme
Gangi Brothers
Harvest Red
Granada
Tomato Andale
Flotta
Tomato Delight
Yolo-O
Summer is Inside
Pacific Coast International

Can Code Breakdown

Tomatoes

Top Line:

1st Position: Plant

5: Woodland **7:** Morning Star (Los Banos)

2nd through 6th Position: Product Description

Next Two Positions: Line Number

Next Position: Production Year

F: 2019	B: 2023
G: 2020	C: 2024
H: 2021	D: 2025
A: 2022	E: 2026

Next Three Positions: Julian Date

Next Position: Period Code

1st Shift	2nd Shift	3rd Shift
A	C	E
B	D	F

OR:

A - X (Code Changes Every Hour)

Last Four Positions: Military Time

Second Line:

"GROWN IN THE USA"

Third Line:

"BEST IF USED BY SEP 01 2025"

Code Example - Woodland Tomatoes

5	T	1	4	J		04		A	2	3	6	C		1509
Woodland	*Tomatoes*	*Whole Peeled*	*Choice*	*in Juice*		*Line #*		*2022*	*Julian Date*			*Period Code*		*Military Time*

Author: M Cundari

Date: 01-19-2022

Can Code Breakdown

Apricots, Peaches, & Pears

Top Line:

1st Position: Plant

6: Oroville **9**: Lodi

2nd Position: Commodity

3rd, 4th, 5th & 6th Position: Product Description

7th & 8th Position: Line Number

9th Position: Production Year

F: 2019 B: 2023
G: 2020 C: 2024
H: 2021 D: 2025
A: 2022 E: 2026

10th, 11th & 12th Position: Julian Date

13th Position: Period Code

14th Position: Military Time

Second Line:

"GROWN IN THE USA"

Third Line:

"BEST IF USED BY SEP 01 2025"

Code Example - Lodi Peaches

Lodi	*Peaches*	*Slices*	*Hvy Syrup*	*Medium Slice*		*Line #*			*2022*	*Julian Date July 23rd*			*Period Code*		*Military Time*
9	H	S	2	2		0	4		A	2	0	4	3		1345

Author: M Cundari

Date: 01-24-2022

Can Code Breakdown

Fruit Cocktail

Top Line:

1st Position: Plant

6: Oroville

2nd & 3rd Position: Commodity

4th Position: Medium

5th & 6th Position: Line Number

7th Position: Production Year

F: 2019	B: 2023
G: 2020	C: 2024
H: 2021	D: 2025
A: 2022	E: 2026

8th, 9th & 10th Position: Julian Date

11th Position: Period Code

12th Position: Military Time

Second Line:

"BEST IF USED BY SEP 01 2025"

Code Example - Oroville Fruit Cocktail

Oroville	*Fruit Cocktail*		*Extra Light Syrup*		*Line #*			*2022*	*Julian Date July 21st*			*Period Code*		*Military Time*
6	F	C	L		0	4		A	2	0	2	3		1345

Author: M Cundari

Date: 01-24-2022

October 13, 2023

To whom it may concern:

Bottled Products:

Cap Lot Code:	*YDDDS*TTTT
	Y=Year Code; DDD=Julian date; S=Shift; TTTT=Military time
Case Lot Code:	PCCCCCCLL-YDDDS
	P=Production plant; CCCCCC=Item Code; LL=Production Line
	Y=Year Code; DDD=Julian date; S=Shift

All Other Products:

Case/Label Lot Code:	PCCCCCCLL-*YDDDS*
	P=Production plant; CCCCCC=Item Code; LL or TT=Production Line or Tank Number
	Y=Year Code; DDD=Julian date; S=Shift

*Asterisks identify the portion of the code used for inventory tracking and traceability

Please contact us if you need additional information.

Sincerely,

Robert Sutherland-James
Documentation Control Specialist
Pacific Coast Producers
Oregon Cherry Growers

PACIFIC COAST PRODUCERS
PLANT TOUR GUIDELINES

The guidelines listed below are requirements in order to tour the production facilities:

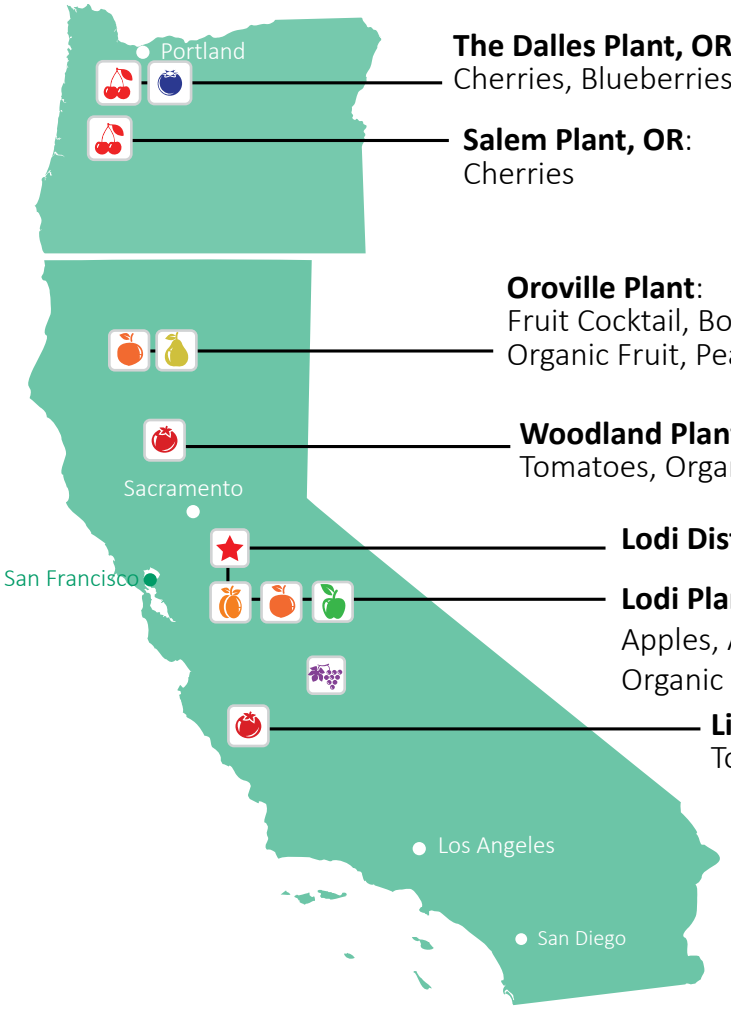
- Visitors must be appropriately dressed to tour the facility.
- Conditions will be wet with the possibility of fruit juices or other materials coming into contact with clothing.
  - Closed-toed, nonslip shoes or boots must be worn (open-toed shoes, sandals or shoes with higher than 1 1/2" heels are not allowed). Note that shoes will get soiled.
  - Long pants are required (no shorts, capris, dresses or loose fitting).
  - Shirts or blouses with sleeves are required.
  - Clothing embellished with beads, fringe, appliques, sequins, etc. is not allowed.
  - No jewelry is allowed (including rings of any kind, watches, bracelets, necklaces, etc.).
  - False fingernails/nail polish are not allowed (gloves will be provided). False eyelashes or similar are prohibited.
  - Nothing is allowed in shirt pockets (pens, cell phones, etc.).
  - No ties or loose clothing may be worn.
  - No purses, backpacks, etc. are allowed in production areas.
- Personal protective equipment is required while touring working areas (it will be provided).
  - Hearing protection is required.
  - Eye protection is required in some areas and will be provided.
  - Hairnets and beard nets are required (not required at the Distribution Center).
  - Bump caps are required (not required at the Distribution Center).
- Each visitor must sign in and sign out at appropriate station.
- Visitors must be escorted at all times by PCP personnel.
- Touching fruit, packaging materials, or equipment in the plant is prohibited.
- Smoking is not allowed in any building. Smoking is allowed only in designated areas.
- No food or drink including chewing gum, mints, etc. is allowed in production areas.
- Video recording, photography, cell phone use, etc. are not allowed.

Thank you for complying with these requirements. They are in place to protect you and all our customers/consumers.

6/11/2024

Pacific Coast Producers *by geography*

We are proud to have our headquarters in the beautiful state of California.



The Dalles Plant, OR:
Cherries, Blueberries

Salem Plant, OR:
Cherries

Oroville Plant:
Fruit Cocktail, Bowls,
Organic Fruit, Pears

Woodland Plant:
Tomatoes, Organic Tomatoes

Lodi Distribution

Lodi Plant:
Apples, Apricots, Peaches,
Organic Peaches

Liberty Plant:
Tomatoes, Organic Tomatoes

Apples: Lodi, CA

Apricots: Patterson, CA

Blueberries: The Dalles, Salem, OR

Cherries: The Dalles, Salem, OR

Grapes: Fresno, Madera, Bakersfield, CA

Peaches (conventional & organic):
Modesto, Madera, Yuba City, CA

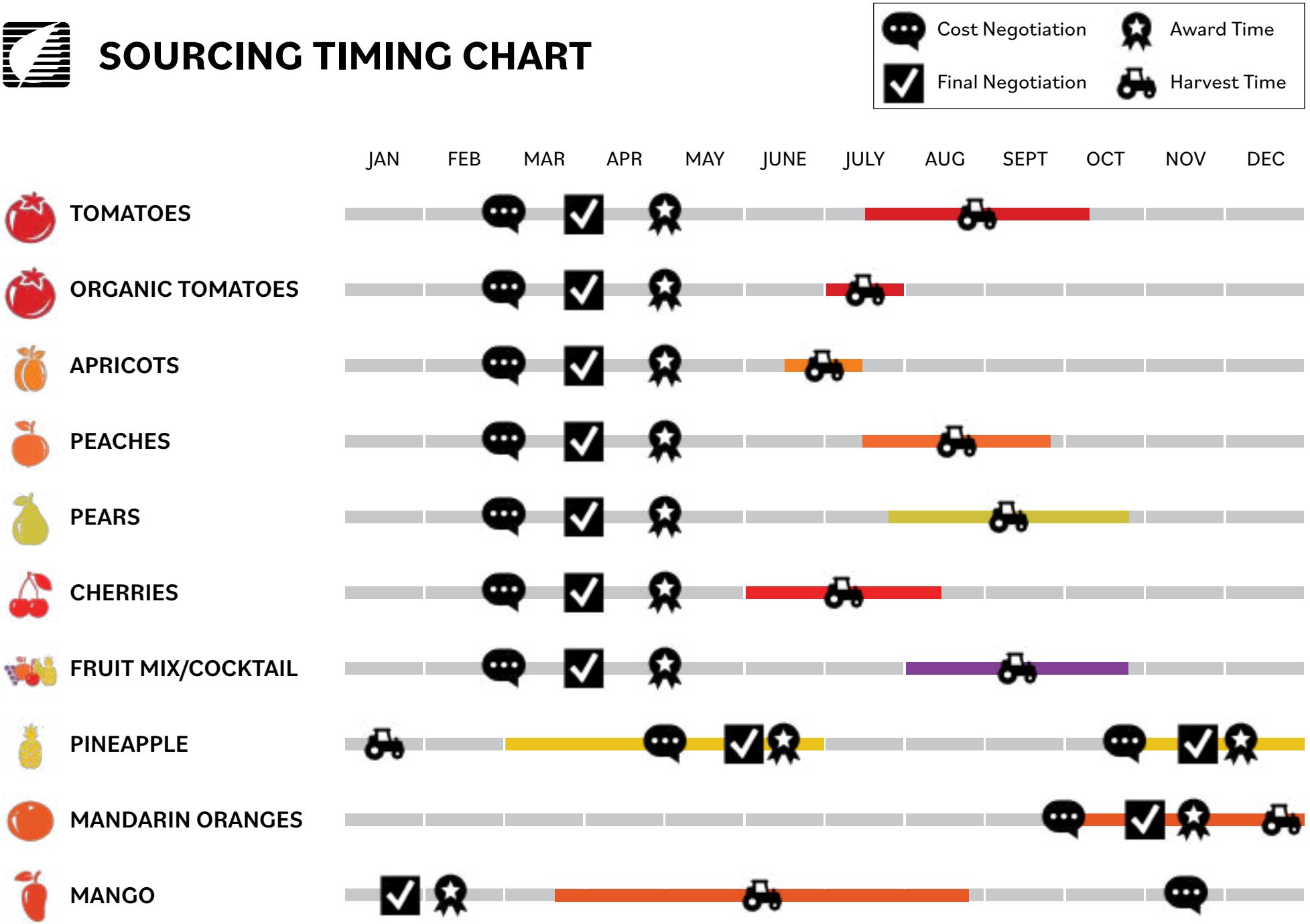
Pears (conventional & organic):
Ukiah, Finley, Walnut Grove, CA

Tomatoes (conventional & organic):
Woodland, Lemoore, CA

PACIFIC COAST PRODUCERS

PACIFIC COAST PRODUCERS

SOURCING TIMING CHART



PACIFIC COAST PRODUCERS

Cherry Count by Unit Size

WITH STEMS

			COUNT RANGE BY CHERRY SIZE		
SIZE	NET WEIGHT	OUNCE CONVERSION	LARGE	EXTRA LARGE (JUMBO)	COLOSSAL
Half Gallon	4 lbs. 8 oz.	72 ounces	170-270	130-210	90-150
128-oz	8 lbs. 0 oz.	128 ounces	330-460	250-350	170-270
Gallon	9 lbs. 4 oz.	148 ounces	410-550	310-430	210-320

WITHOUT STEMS

SIZE	NET WEIGHT	OUNCE CONVERSION	LARGE	EXTRA LARGE (JUMBO)	COLOSSAL
Half Gallon	4 lbs. 8 oz.	72 ounces	210-310	150-220	110-190
128-oz	8 lbs. 0 oz.	128 ounces	340-500	260-360	210-290
Gallon	9 lbs. 4 oz.	148 ounces	450-620	320-430	260-360

Cherry size varies by harvest year due to growing conditions. Data provided is based on a harvest average and current year counts may be different.

Tomato Yield Comparison:

https://pacificcoastproducers.com/document/tomato-yield-comparison/

PCP Customer Cross Reference:

https://pacificcoastproducers.com/document/pcp-customer-cross-reference/

PACIFIC COAST PRODUCERS

Click link below for additional resources:
Broker's section

Password: pcpbrokers

www.pacificcoastproducers.com